

Quick Start Checklist 1

Prep Work:

- Get your agency site done.

Prospecting:

- Post to Facebook

3 Step Sequence

- Print 10-20 Flyers/Postcards

Edit them with your business details

Goal: Give Out 5 Flyers This Week

- Ask 3 friends

"Hey could you help me out with something? I just hired some new website designers and I need to test them out. Do you know anyone that might need a new website? To get a good test, I need to do 5 websites and we'll do the design for free."

Closing

- Have 2-3 Relationship Conversations

Next Week...

- Email Prospecting
- Closing The Deal
- Recurring Payment Upsells