

## Quick Start Checklist 2

### Previous:

- Pass Out 5 Flyers
- Ask 2 Friends/Family For Referrals
- Spend 20min/Day Following Up With Friend/Social Media Referrals

### Prospecting:

- One Hour/Day Finding Businesses
- One Hour/Day Contacting Businesses

### Closing:

- Have 2-3 Relationship Conversations
- Make 2 Relationship Offers

### Next Week...

- Advanced Recurring Payment Upsells